**TU/CDOE**

**TEZPUR UNIVERSITY**

**SEMESTER END EXAMINATION (SPRING 2023)**

**DIPHRD/DHR 101: FOUNDATION OF MANAGEMENT**

**Time: 3 Hours Total Marks: 70**

*The figures in the right-hand margin indicate marks for the individual question.*

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1. With reference to Modern Management Theory, classify the following activities into the relevant groups. **1x7=7**
2. Dealing with vendors and suppliers
3. Negotiating equity deals with investors
4. Ensuring safety of goods
5. Directing employees
6. Managing daily production
7. Coordinating employee engagements
8. Recording financial transactions
9. With reference to Mckinsey’s 7S Framework, classify the following into different elements of the model. **1x8=8**
10. Orientation of employees
11. Alignment of organisation’s resources
12. Budgeting and control processes
13. Collective way of functioning and decision making
14. Scalar chain of command
15. Human Resource Inventory
16. Alignment of goals
17. Manufacturing processes
18. Write short notes on **any four** of the following: **5x4=20**
19. Zero based Budget
20. Matrix Organisation
21. Staffing
22. PERT
23. Control Process
24. MBO
25. Discuss the steps in planning. **10**
26. Discuss the contingency theory of leadership with relevant examples.

**10**

1. Carry out Porter’s Industry Analysis for any organisation in the Indian Telecommunications sector. **15**

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